

20% TURNOVER GROWTH - ASTELLIA IS LOOKING FORWARD TO 2009 WITH CONFIDENCE

Rennes, 13th February 2009 – Astellia, leading provider of Quality of Service and performance monitoring solutions for mobile networks, has announced turnover of **24.9 MEuros (32 M\$) for 2008, an increase of 20%**.

These excellent results are due mainly to the company's advance into new territories and the development of mobile networks in terms of traffic volume and technological advances. Astellia signed contracts with **17 new operator Clients** in 2008 despite the economic crisis and the competitive pressures resulting from the falling US dollar.

The international market accounted for **66%** of company turnover in 2008, more than in 2007. The company's increasing globalization is partly due to its ability to support existing clients in new geographical markets. At the same time, Astellia has won market shares by attracting new international operators enjoying significant expansion.

In France, sales with French Clients have been maintained thanks to the development of the installations required to face the increases in traffic after the marked success of 3G and thanks, also, to the extension in consulting services provided by Astellia.

Prospects for 2009

Despite the difficult economic climate, there are several factors that enable Astellia to look forward to 2009 with confidence. The company's solutions are always innovative. Now they are converging monitoring results (rich KPIs captured by our Ocean probes and processed by our Cigale engines) and network equipment counters (OMC) to provide operators with correlated information from both sources. The product range has also been extended recently by an expert system for automated diagnosis, troubleshooting and network optimization.

Christian Queffelec, CEO and co-founder of Astellia, commented, *"Our solutions meet operators' current requirements. The management of mobile network performance is a means of optimizing costs and investments. Moreover, the increase in traffic and the need to ensure subscriber loyalty strengthens the support for systems that can improve Quality of Service. At a time of budget restrictions and limited profit margins, these factors strengthen our resolve to support the competitiveness of our solutions and continue our international expansion. Astellia is well-equipped to do just that."*

About Astellia

www.astellia.com

Astellia is a leading expert in monitoring and optimization solutions for the Quality of Service (QoS) and performance of mobile networks. The company develops, manufactures and sells its solutions to 150 operators and equipment manufacturers in more than 75 countries.

Headquartered in France, Astellia has offices in Paris, New York, Singapore, Beirut, Rio and Johannesburg.

Astellia solutions integrate its long experience and knowledge of operators' needs to cover 2G/2.5G/3G/3.5G... technologies from radio access to core network. They help to increase client income through fast access to relevant indicators, with a view to improving Quality of Service and ensuring subscribers' loyalty.

The company also provides network audit services, training, technical assistance, etc.

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